



Implementation Proposal

Lonoke Elem

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Quotation Summary

Quote Date 10/29/2009
 Quote Expires 12/23/2009
 Quote Prepared For Holley Dewey
 School District Name Lonoke Elem
 No. of Schools Quoted 1

Account Executive Jody Ward
 Office Phone No. 501-240-6901
 Fax No. 501-325-3814
 E-mail Address jody.ward@pearson.com

SuccessMaker Pricing Details

Type of Purchase Initial Purchase
 Type of Licensing Concurrent

Student Enrollment 420
 Version 2

Quantity	Item Description	Unit Cost	Extended Cost
PROMOTIONS			
Special Promotion Ends December 23, 2009			
28	Full Curriculum (Reading & Math Grades K-8) - Concurrent License for current SME customers <i>Software order represents a total savings of \$9,800, which is 33% off suggested regular pricing.</i>	\$ 700.00	\$ 19,600.00
Opt-In Research Service for SuccessMaker			
SuccessMaker relies on usability and performance research to constantly evolve. This is known as the SuccessMaker Continuous Improvement Loop. You can assist us in gathering usability data, as well as validating its performance and effectiveness. During software integration a secure connection can be established to our corporate server. This server will periodically retrieve encrypted data on student usage and performance. Specific student data is not used; all information gathered is treated as confidential and is for internal use only. Please ask your Account Executive for more information about this program and a copy of the document entitled Pearson Privacy Policy - Opt-In Research Service for SuccessMaker.			
Promotional Items Subtotal			\$ 19,600.00
SERVICES			
1	Full Curriculum New User Training - 4 Onsite Days	\$ 6,800.00	\$ 6,800.00
1	SuccessMaker Software Integration on Server and up to 35 Computers	\$ 1,500.00	\$ 1,500.00
<i>Each training day consists of 6 hours, with a maximum of 12 participants at one time.</i>			
Services Subtotal			\$ 8,300.00
SUPPORT			
SuccessMaker Software Maintenance and Support Agreement			
Software Maintenance and Support agreement during the term of the contract includes Product Upgrades, access to Community Connection web site, access to monthly product webinars, total media support, online chat support, WebEx seminars, and telephone support. PLEASE note- support does not include onsite installation of new versions-			
Total 12 month Software Maintenance Contract with Direct Response Support for 28 Licenses			\$ 7,840.00
Support Subtotal			\$ 7,840.00
SuccessMaker Product Total			\$ 35,740.00

Important Product Notes

Split Pay approved: On your PO please clearly type the Split Pay agreement: "We request Split Pay for this purchase please invoice for 51% now and 49% Oct 2010. (or the date within 12 months that you wish to be invoiced for the remainder.) 51% is \$18,265.65

Please submit PO for \$35,815.00 to:
 NCS Pearson
 3075 W Ray Rd, Mail Stop 220
 Chandler, AZ 85226
 Phone: (888) 977-7900
 Fax: 501-325-3814

Shipping and Handling	\$ 75.00
TOTAL COST OF IMPLEMENTATION	\$ 35,815.00



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School District Name	<u>Lonoke Elem</u>	E-mail Address	<u>jody.ward@pearson.com</u>
No. of Schools Quoted	<u>1</u>		

This is a price quotation for customer's convenience only and not an offer to contract. All quotations are subject to review and final acceptance by a duly authorized representative of Pearson at its offices. Not responsible for typographical or other errors. Pearson's standard licensing terms and conditions will apply to any order.

All pricing in this quotation is exclusive of any applicable sales, use or other similar taxes or duties. The customer is responsible for any such taxes or duties that may apply; if the customer is tax-exempt, evidence of such tax exemption must be provided.